

# SAN ANTONIO FLIGHT PLAN

AN AVIATION NEWSLETTER FOR SOUTH CENTRAL TEXAS

## CITY MANAGER ANNOUNCES AVIATION DIRECTOR APPOINTMENT



*Newly Appointed Aviation Director,  
Frank R. Miller, A.A.E.*

On April 21, City Manager Sheryl Sculley announced the appointment of Mr. Frank Miller as Aviation Director for the City of San Antonio. Mr. Miller has been serving as the Airport Director for the Pensacola Regional Airport in Pensacola, Florida for the past 22 years. He has also served as the manager for the Walker Field Airport Authority in Grand Junction, Colorado, as well as the Airport Manager for the City and Borough of Juneau, Alaska.

Mr. Miller earned a Bachelor's Degree in Business Administration from Pacific Lutheran University. He is currently the Second Vice President for Airports Council International (ACI) - North America and has served twice on ACI's Board of Directors. He currently serves on the ACI – World Governing Board. Mr. Miller is Past President for the American Association of Airport Executives, Southeast Chapter. He was awarded the Federal Aviation Administration's Southern Region Commercial Service Airport Manager of the Year in 2006.

"Mr. Miller will bring to the San Antonio Airport System a very strong background in airport operations, construction, and revenue enhancement, as well as community involvement," said Ms. Sculley.

San Antonio Interim Aviation Director Mike Sawaya said Miller is an excellent fit. "He has the right kind of experience we need for the position."

Frank Miller is slated to take over the San Antonio Airport System's (International and Stinson Airports) day-to-day operations on May 18.

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## NEW CONCESSIONS ADD CHOICES FOR SAT PASSENGERS



A nostalgic candy store, more banking options, the nation's No. 1 coffee, a stylish wine lounge and an office center recently joined the list of concession options serving the traveling public at the San Antonio International Airport (SAT). SAT's first-class partnerships added to Terminal One during 2008 included:

**Raising Cane's Chicken Fingers** opened its doors in early 2008 in the Food Court. As the first airport location for this Louisiana-based concept, the Raising Cane's franchise has earned bragging rights to serving the highest quality chicken finger meals in a customer friendly and efficient manner.

Also added to the Food Court was **Dunkin' Donuts**, which has quickly become a passenger and employee favorite. Serving not only an assortment of donuts and muffins, Dunkin' Donuts prides itself in the "DD Smart Menu" for the health conscious traveler, sporting nutritious low-fat/reduced calorie breakfast sandwiches.

The **Brookstone** retail location in the main concourse opened its newly designed store in June 2008. As one of the nation's top retailers offering an expansive mix of innovative products, Brookstone guarantees a positive experience every time customers visit their store. Encouraging passengers to browse and try out products before making a purchase, Brookstone's merchandising displays are strategically placed for this purpose.

**Natalie's Candy Bar**, operated by Melshire DFW, LP, opened its doors at SAT in June 2008. Recognized by Airport Revenue News (ARN) as the 2008 Best Storefront Design in the retail category for a medium-size airport, Natalie's Candy Bar offers a wide assortment of bulk products, as well as a large selection of prepackage items.

**Vino Volo** opened its unique wine bar and wine retail operation in late 2008 in the Terminal One concourse area and created a relaxing and fun environment for both

occasional and passionate wine drinkers alike. Offering a rotating menu of 20 to 24 wines, each is available to be tasted by the glass or by the bottle. A fresh assortment of gourmet plates, especially designed to pair with the wine, are prepared on the premises.

**Generations Federal Credit Union**, located in the Terminal One ticketing lobby area, offers full service banking. Bexar County residents are eligible to join Generations, and members of other credit unions that are part of the Shared Branching Network can also bank at the center. Generations' ATMs are located in both terminals.

**Marcy's Travel Center** in Terminal One's ticketing lobby area offers travel-related items such as luggage, tags, and last minute gifts. Access to the Internet and package mailing are offered at this traveler's oasis.

Arriving in May 2009, **InMotion**, a new retail concept for SAT, will carry an extensive inventory of DVD movies, music CDs, MP3 players, and other electronics. Adjoining this space, a renovated **Stars of San Antonio** will provide souvenirs and the last-minute airport shopper with more retail options.

SAT's concession program, branded **SA on the Fly**, has received several awards over the years from *Airport Revenue News* and *Airports Council International-North America*, all of which recognized the Airport for its outstanding mix, quality, national brands and local fare.

Managed since 2006 by Unison Consulting, Inc., SAT made great strides in sales during 2008, amid construction from facility expansion efforts and a struggling economy. Sales of food, retail, advertising and passenger services (not including car rentals and shared-ride services) totaled \$31.6 million in 2008, a 4% increase over 2007. Sales per enplaned passenger reached an all-time high of \$7.76. Revenues generated to the City during 2008 totaled \$6,546,000.

# SAN ANTONIO INTERNATIONAL AIRPORT CONSTRUCTION UPDATE

## TERMINAL B

Contractor: Clark/Byrne JV  
ETA: Nov. 2010

During the month of March, major concrete pours occurred throughout the Terminal & Roadway Expansion Project. Approximately 3,500 cubic yards (94,500 cubic feet) of concrete cast-in-place was poured during the first quarter of the year.

The Terminal B gate-concourse concrete pour was completed in March. Concrete columns supporting the roof were about 50% complete at the end of March. Erection of structural steel for the concourse roof began the last week in March. Passenger loading bridge piers are nearing completion. Concrete pours for the service-basement located under the passenger arrivals level structure have been completed. The next quarterly phase includes installation of more structural steel and the remainder of the concrete structure. Plumbing, electrical and masonry work is progressing.



Gate-Concourse Concrete Pour



Concourse Concrete Pour and Column Assembly



Erection of Steel Structures at Gate-Concourse



Basement Structure and Floor Concrete Pour (Arrivals Level)

## TWO-TIER ROADWAY

Contractor: Archer Western  
ETA: Nov. 2010

Elevated pre-cast bridge sections continue to be erected starting west of Terminal 2. The first concrete pour for the cast-in-place bridge near Terminal 1 occurred the first week in April. The bridge, extending the upper level of the Terminal 1 two-tier roadway to accommodate passenger drop off at the new Terminal B and future Terminal C, will eventually join up with the pre-cast bridge section now under construction in front of Terminal 2.



Elevated Roadway Pre-Cast Bridge Assembly



Cast-in-place Bridge Construction at T1

## CONSOLIDATED BAGGAGE HANDLING SYSTEM

Contractor: Clark/Byrne JV  
ETA: Nov. 2010

Following the 9/11 event, Transportation Security Administration (TSA) screening equipment was installed inside the San Antonio International Airport Terminal 1 and Terminal 2 lobbies. To free up lobby space in Terminal 1 (will be re-named

Terminal A) for improved passenger circulation and to accommodate the Terminal B baggage screening process, plans have been developed for a new Consolidated Baggage Handling System (BHS) and a new structure to house this equipment. Bids for the new facilities and equipment were received March

26th. Construction has already begun on a temporary BHS to process bags during construction of the permanent BHS. Once the new BHS is operational in late 2010 (coinciding with the opening of Terminal B), passengers will check in baggage at the ticket counters and proceed directly to security screening.

**SAN ANTONIO CONVENTIONS & EVENTS**

*During the second quarter of 2009, the City of San Antonio will host more than 106 conventions with over 90,333 delegates. Among the visitors to San Antonio will be:*

<b>DATES</b>	<b>ORGANIZATIONS</b>	<b>DELEGATES</b>
April 3-6	American Pharmacists Association	7,000
April 6-8	National Council for Community Behavioral Healthcare	2,100
April 14-18	Texas Apartment Association	2,000
April 30- May 3	Oncology Nursing Society	7,000
May 7-10	Texas Dental Association	12,335
May 7-9	Texas Association of Basketball Coaches	2,000
May 11-15	McLane Company	2,000
May 20-25	Texas Bankers Association	3,000
May 31 - June 5	Society for Information Display	7,000
June 8-12	US General Services Administration	6,000
June 17-21	National Athletic Trainers Association	8,000

**SAT YEAR-TO-DATE STATS**

	Through Dec. '07	Through Dec. '08	Change
Domestic Boardings	3,927,682	4,078,774	3.85%
International Boardings	102,889	88,666	-13.82%
Charter Boardings	11,069	7,001	-36.7%
<b>Total Boardings</b>	<b>4,030,571</b>	<b>4,167,440</b>	<b>3.4%</b>
Total All Passengers	8,075,437	8,358,515	3.51%
<b>Total Freight (lbs)</b>	<b>210,743,693</b>	<b>215,548,856</b>	<b>2.28%</b>
Total Mail (lbs)	70,072,785	67,248,622	-4.03%

